

# MIACC At the Helm



## 215 Kids Learn to Fish: Kids Fishing Clinic!



#### **April 2020**

#### Main Deck:

Member News	2
Member News	3
Vote Russell Burland for Commissioner of Collier Mosquito Control District	3
Stay Safe & Well Boating During COVID-19	4
MIPAC 2nd Quarter Dues	4
Upcoming Events	4

# Welcome Aboard New Members:

#### **Boat Marketing Pros**

Harry Casimir 1901 Park Meadows Dr Ste 104 Ft Myers, FL 33907 Phone: (239) 362-1271 Email:

contact@boatmarketingpros.com

Members Please Share
The benefits of membership
With your fellow colleagues!

Invite a new member to the Next membership meeting And earn a free meeting ON US!

Follow Us! Like Us!
Find Us on your favorite Social Media





## **Member News**



Congratulations to Golden Boat Lifts for winning the NMMA 2019 Miami Boat Show innovation award for thier Dock Stabilizer



 Our sincere condolences to Past President, Frank Perrucci on the loss of his beloved wife, Mary Ann

#### Mary Ann (Mullen) Perrucci

NAPLES - Mary Ann Perrucci of Naples, peacefully "walked the rainbow" on March 11, 2020. She is survived by her loving husband, Frank Perrucci and their two children, daughter Jessica, son Anthony (preceded). Mary Ann is also survived by her grandchildren Kate, Lau-



ren and Erin. Mary Ann also had two siblings, sister Marilyn Ellis (Mullen) and brother James Mullen (deceased).

Mary Ann and Frank have been Naples residents since 1985. Mary Ann was born and raised in Newcomerstown, Ohio with parents Chuck and Jewell Mullen. Mary Ann touched the lives of many during her working career in Naples through health care as a home health caregiver Mary Ann nurtured and cared for many as well as her own family.

The celebration of life will be on March 25, 2020, from 6 pm – 8 pm at the Naples Boat Club, 909 10th Street South, Clubhouse, Naples, FL.

In lieu of flowers, the family requests donations be sent to The Ricky King Fund, 2390 N. Tamiami Trail, Suite 100, Naples, FL.34103.

Ricky King Foundation enriches the lives of children with disabilities in Southwest Florida. For more information please go to www.ricky kingfund.org.



♦ Molly Strassel has been battling Liver disease and has been in ICU on the transplant list in Tampa for several weeks. On March 29th she received a NEW LIVER and is recovering well!! Our prayers for her speedy recovery!!







FOR IMMEDIATE RELEASE April 1, 2020

#### SEAHORSE MARINE INC. MERGES WITH PIER ONE YACHT SALES

Pier One Yacht Sales owners Len Garofoli and Tony Mondello announced today that Seahorse Marine Inc., which is owned by Nick Lebid and located at the Fort Myers Yacht Basin in Fort Myers, FL has merged his company with Pier One Yacht Sales.

Nick started in the industry as the Assistant Dockmaster at the city marina in the late 70's. In 1983 he started Seahorse Marine Inc. Since that time he has become a recognized and respected name in the marine industry.

"This is a win win situation with benefits" says Lebid. "With the collective knowledge and experience of all parties involved and the worldwide exposure of Pier One Yacht Sales, this is one merger where the most important part will be for our clients. They are the ones who will benefit the most". "We will not be closing the office in Fort Myers" Lebid went on to say, "If anything we will be expanding its impact. This gives both Seahorse Marine Inc. clients and Pier One clients who are from Fort Myers, Fort Myers Beach, Cape Coral, Naples, Sanibel and the surrounding areas a closer office while still getting all the benefits of Pier One's six other locations".

Pier One Yacht Sales presently has six locations, Burnt Store Marina in Punta Gorda, St. Petersburg Marina in St. Petersburg, Palm Bay Marina in Palm Bay, Boat and Motor Superstore in Largo, Aguamarina Palm Harbor in Cape Haze and its main office located in Fishermen's Village in Punta Gorda. It's Charter Division was started in May of 2016. Pier One was founded by Len Garofoli, former Vice President of Navigator Yachts Inc. back in the fall of 2004. "I met Nick back in the mid 90's at the Fort Myers Boat Show. He was the first one out on the dock to help me move in a Navigator we were putting in the show. Any firm in Florida would have jumped at the chance to work with Nick and his team" said Garofoli, "All I can say is that I am honored that he is now on our team".

This is the seventh brokerage firm to join under the Pier One banner in the last 7 years. The merger now makes Pier One Yacht Sales one of the largest brokerage firms in Florida that has six fully staffed offices with a total of 51 brokers serving Florida.

For more information contact Len Garofoli Pier One Yacht Sales 941-639-7777



## **Member News**

Do you pay more than \$8-10,000 in taxes every year?? If you do, call American Business Incentive Services to receive your tax credits!



# There are OVER \$1 BILLION in UNCLAIMED Incentives for Business Owners. Are you getting your share?

If you don't qualify, our services are FREE!

#### We offer:

- Cost Segregation: Allows commercial real estate owners to reclassify real property for depreciation purposes and reclassify it as more rapidly depreciating personal property resulting in immediate and future significant tax rebates and reductions.
- WOTC (Workers Opportunity Tax Credits): WOTC allows employers to claim a credit, \$2,400 -\$9,600 per employee, against their federal income tax liabilities for qualified employees and possibly offset AMT (Alternative Minimum Tax).
- Property Tax Mitigation: A reduction in taxes owed and the potential for refunds on prior taxes
  paid and going forward, producing an increase in cash flow for the business.
- Research and Development Tax Credit: Available for businesses of all sizes, not just major corporations with research labs, white coats, and engineering teams.
- Employer Reimbursement: Employers may receive as much as 50% of employees' salaries for up to six months as an incentive for hiring and training employees. This is not a tax credit.
- Business Development Incentives: The government offers this credit for businesses to innovate, develop and induce economic growth at both the state and national levels.
- State Incentives: There are over 36 States that offer incentives and credits to businesses that apply and qualify.

We are experts at applying IRS approved incentives, reimbursements, and credits offered to businesses.

#### **Call today for your FREE 15 Minute Consultation!**

Rick & Debbie Perry - RPerry@abisvs.com - 239.603.9992

ABISVS.COM



For a FREE consultation contact 239-603-9992

Support@YourStrategyPartners.com

Your Local Independent Business Advisor for American Business Incentive Services

www.ABISVS.com



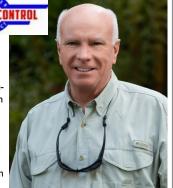
Isn't it time you got your overpaid taxes back by claiming the tax credits you deserve?





I am announcing my candidacy for Commissioner of Collier Mosquito Control District!

The CMCD through its local management team of experts is charged with nuisance control and reducing the possibility of disease transmission by monitoring and treating affected areas of biting adult mosquitos in a large portion of Collier County. What you typically see and hear from CMCD are the fixed wing and heli-



copters at night safely working areas that have been biologically proven in need of treatment.

As a resident of Naples for nearly 50 years and active in the community for the greater good through my adult life I am offering my time, talent in creating some level of community balance and shared private sector values in the pursuit of maintaining and enhancing our quality of life.

We all love it here so taking my own advice to a fellow citizen, this is an opportunity for me to be helpful in working towards a better future for everyone living and working here. This is consistent with everything I have done – more on that soon.

I am asking for your support as we near the election this November and hope you follow my campaign launch; "Russell Burland Campaign" Political Advertisement, Paid for by Russell Burland Campaign

Contributions can be made to: Russell Burland Campaign P.O. Box 111063 Naples, Florida 34108, Attn: Steven Kissinger, Treasurer

Marine Industries Association of Collier County PO Box 9887 Naples, FL 34101

> Phone: (239) 682-0900 Fax: (239) 236-9000 Email: director@miacc.org www.miacc.org

> > Stephen Strassel President

Russell Burland Vice President

Chris Burkard Secretary

Josh Maxwell Treasurer

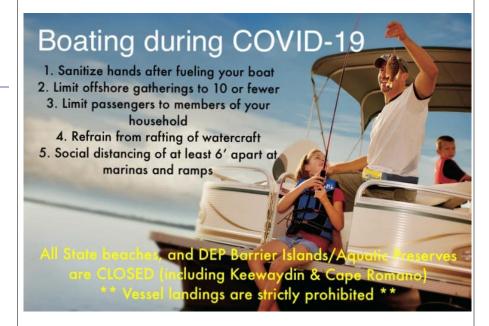
Directors: Hunter Dane, Ray Jahn, Jim Kalvin, Kenny

Main, Kelly Sprigg

Alternates: Darsey Gabbard, Robin Rosario

Tiffany Sawyer-Schank
Executive Director

## Stay Safe & Well





The MIACC represents you, the marine business owner and your business interests to the government and to the public. At a time when government regulations are expanding, the MIACC is striving to work with government - locally, statewide and nationally to protect equally all marine business concerns. Our goal is to inform our members how their business will be affected and how solutions can be reached if new regulations are at odds with marine business interests. In addition, it is equally important to work with the public in preserving their right to safe and fun boating. The MIACC works with educators and safety organizations to educate the public to practice safe boating. The MIACC also encourages members to put in place hands-on environmental business practices that will prevent pollution and damage to our coastal waters thus protecting boaters' enjoyment of healthy waterways and ensuring a sustainable future for the environment and the marine industry.

## **MIPAC 2nd Quarter Contributions**

# Marine Industries Promoting Access for Citizens

In 2002 the Marine Industries Association of Collier County formed a Political Action Committee named Marine Industries Promoting Access for Citizens (MIPAC). This action was taken so that we can support issues and legislative candidates who assist the goals and purposes of the marine industries community.

On a quarterly basis, the MIPAC seeks donations of \$50.00 from each member. The MIPAC's mis-

sions and goals are to act upon problematic issues that must be addressed at the legislative level for the growth and protection of the marine industry. Monies collected from the MIPAC donations are used in supporting political decision makers that will tackle the very issues that affect all members of our industry. As a good steward of our member's donations, MIPAC adheres to uniform contribution criteria when determining how much and

to which candidate assistance is allocated.

MIPAC will educate you about the political landscape and issues facing our organization and will strategize political impact. In addition, the committee is always open to suggestions, questions and comments.

Please send your quarterly donations to MIPAC, PO Box 9887, Naples, Florida 34101



2nd Quarter Contribution Requests will go out soon.

Make Checks Payable to MIPAC!

### **Upcoming Events**

Meet the Candidates & Member Meeting Christmas Boat Parade June 16th 6pm-9pm December 12th

