



# MIACC

## *At the Helm*

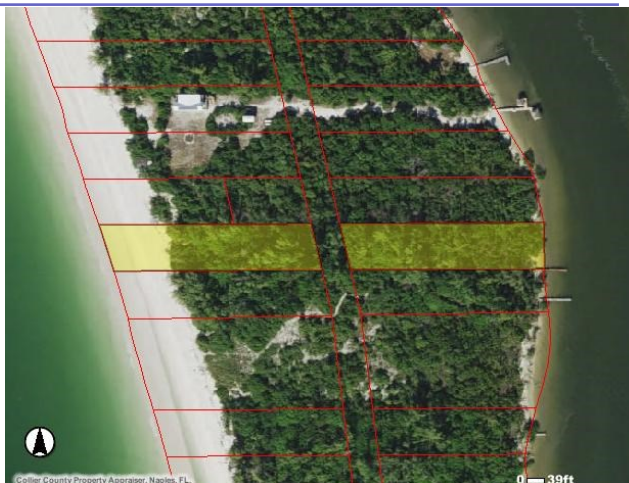


### MIACC Foundation Announces Keewaydin Parcel

The Marine Industries Association of Collier County Foundation is excited to officially announce our latest project!

Due to a generous donation to the Foundation from the Ed Dean Family – long time Naples residents and Community supporters - the MIACC Foundation has accepted the gifting of an undeveloped parcel of land on Keewaydin Island.

The Foundation's intent, and that of the Dean Family, is to preserve this parcel in perpetuity to provide and enhance access to the Island for the Youth of Southwest Florida for generations to come. It will enhance our Kids' Fishing Clinic and offer new ways to provide environmental education and stewardship opportunities.



As the parcel spans the island from the Intra-coastal Waterway to the Gulf, we intend to preserve a portion of the recreational opportunities that young people in the past were able to enjoy. We anticipate working with other Charitable non-profit organizations to maximize the potential of this Gift.

And – we look forward to working with those in our Community who may be interested in helping us as Foundation Supporters as we devise our short-term, intermediate, and long-term goals for the Property!

Thanks once again to the Dean Family!



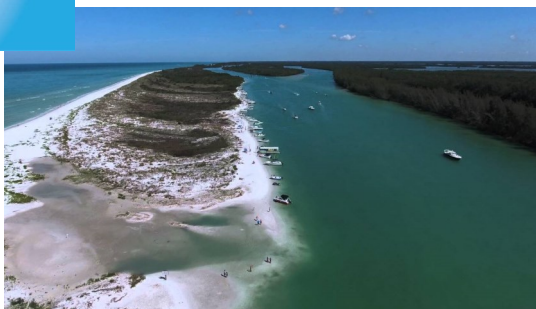
### IMPORTANT INFORMATION



#COLLIERCOUNTYSHERIFF

As of May 4th, our local State managed aquatic preserve areas have reopened for boating, walking, etc. These include the managed areas of Keewaydin and Cape Romano. For further information, check the Florida DEP website. All rules and regulations that were in place before the closing are in effect. These are very special and unique environments-take care of them!

**DEP aquatic preserves,  
Keewaydin & Cape Romano are  
OPEN**



**May 2020**

### **Main Deck:**

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### **Welcome Aboard New Members:**

*Members Please Share  
The benefits of membership  
With your fellow colleagues!*

*Invite a new member to the  
Next membership meeting  
And earn a free meeting ON US!*

*Follow Us! Like Us!  
Find Us on your favorite Social Media*





## Member News



Please help us in welcoming Andrew Minock, the newest member of our team, as our Director of Sales & Marketing! He brings with him over 25 years in the marine industry from Michigan down here to FL. We're always pushing to exceed the GOLDEN Standard and Andrew's leadership is, without a doubt, going to contribute to our success!

*There is no better time to be out on the water to embrace nature, see local beauty and find calming peace.*



Platinum Clubs Recognition  
#7 Platinum Clubs of America 2019-2020  
Top 50 Platinum Clubs of the World 2020-2021



190 boat slip Marina with wet and dry slips available for Members.  
Hourly beach shuttle and full resort amenities located on our private island paradise  
just five minutes by boat from Wiggins Pass and award winning beaches.

If you are interested in membership application or more information please visit us online at [www.piy.net](http://www.piy.net).  
Tours provided by appointment. Email: [kathie@piy.net](mailto:kathie@piy.net)



### PENDING CONTRACTS



2015 VIKING 62' SPORTFISH



2006 PURSUIT 33' WALKAROUND

**-USE OUR EXPERTISE TO YOUR ADVANTAGE-**



Steve Sprigg  
239.825.6174

[STEVE@SYCYACHTS.COM](mailto:STEVE@SYCYACHTS.COM)



Kelly Sprigg  
239.370.1122

[KELLY@SYCYACHTS.COM](mailto:KELLY@SYCYACHTS.COM)



Jen Thomas  
386.623.7463

[JEN@SYCYACHTS.COM](mailto:JEN@SYCYACHTS.COM)

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◆ Boat Marketing Pros. RSVP to [harry@atilus.com](mailto:harry@atilus.com)

Webinar Date/time: **May 22, 2020 at 2 PM Eastern time**

Title: **COVID-19 Ahead of Crisis & Recovery: Key SEO Tactics to Focus On**

◆ Hamilton Harbor  
Fuel Dock is OPEN:  
bait, fuel, beer,  
wine, & ice!!



◆ Dalis Fishing Charters is OPEN and operating out of the Naples City Dock. The fishing has been great!



# Industry News

## Boating during COVID-19

1. Sanitize hands after fueling your boat
2. Limit offshore gatherings to 10 or fewer
3. Limit passengers to members of your household
4. Refrain from rafting of watercraft
5. Social distancing of at least 6' apart at marinas and ramps

### Members,

**A few of our MIACC members have already received BIG \$\$\$ by calling ABIS. It is worth the 15 min interview to see if you qualify!!**

- ◆ **Do you pay more than \$8-10,000 in taxes every year??** If you do, call American Business Incentive Services to receive your tax credits!

### FEDERAL BUSINESS TAX INCENTIVES

"I am very pleased to recommend the business tax incentive services of American Business Incentive Services. I thought it was probably too good to be true, but ABIS was really able to help my HVAC company, recover overpaid taxes from the federal government because of tax credits and incentives" - Peter Pietruszko, President, Speedy Air Conditioning, Naples, FL

80% of Businesses Qualify - It is the Behaviors that are incentivized, not the Type of business.

#### TAX INCENTIVE SERVICES OFFERED:

- Research & Development Tax Credit
- Workers Opportunity Tax Credit (WOTC) new hires: US Veterans and others
- Energy Credits 45L Home Builders and 179D Commercial Builders
- Cost Segregation - Renovations & New Bldg.

"When I first heard about business tax incentives, I didn't think my company would qualify. After receiving the initial incentive analysis, I was pleasantly surprised to find that I did qualify for a substantial recovery. I completely understand anyone's hesitation because they think "it's too good to be true." I assure you these tax incentives are real. The brief time it takes you to apply with ABIS could give your business a financial boost, just like mine."

Tom Devries, President, Legacy Marine  
Stuart, FL and Dania Beach, FL

**In 2019, we have helped dozens of Florida and US companies qualify for millions of dollars in federal business tax incentives!**

Does Your company Make, Modify, Invent, Innovate, Create or Make Better Any Facet of Your Business?

#### Case Studies - 2019

**Luxury Home Builder** - S Corp/1 shareholder  
\$722,000 realized for 3 years/\*\*\*\*\*

**Dental Practice, Estero** - S Corp/2 shareholders  
\$90,000 realized for 2 years / 24 employees

**Plastic Surgery Practice, Naples** - S Corp/2 shareholders  
\$168,000 realized for 3 years / 27 employees

**Home Builder/Developer, National** - LLC/1 shareholder  
\$600,000+ realized for 3 years / 5 employees

**HVAC Company, Naples** - S Corp/2 shareholders  
\$74,000 realized for 2 years / 28 employees

**Flooring and Tile Company, Naples** - C Corp/1 shareholder  
\$65,000 realized for 2 years / 16 employees

**Kitchen Remodeler, Bonita Springs** - S Corp/2 shareholders  
\$62,000 realized for 1 year / 5 employees

**Pest & Lawn Treatment Company, Ft. Myers** - S Corp  
\$97,000 realized for 3 years / 28 employees / 2 shareholders

**Boat Dealership & Service, Stuart & Dania Beach, FL** - LLC  
\$62,000 realized for 2 years / 8 employees / 1 shareholder

**Underground Utility Company, Ft. Myers** - S Corp/1 shareholder  
\$271,000 realized for 3 years / 62 employees

### Your \$trategy Partners

For a FREE consultation contact

**239-603-9992**

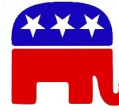
[Support@YourStrategyPartners.com](mailto:Support@YourStrategyPartners.com)

Your Local Independent Business Advisor for  
American Business Incentive Services

[www.ABISVS.com](http://www.ABISVS.com)



*Isn't it time you got your overpaid taxes  
back by claiming the tax credits  
you deserve?*



**THE REPUBLICAN CLUB OF  
SOUTH COLLIER COUNTY**



### All Republican Boaters UNITE!

Let's All Make Waves for President Donald J. Trump

The Republican Club of South Collier County (RCSCC) will be "Making Waves" to show our support for President Donald J.

Trump

**Flotilla Date: Saturday, May 23, 2020**

**Assemble: 9:30am; Depart: 10:00am - Naples Bay - City Dock**

**Destination: Marco Island - Jolley Bridge; ETA: 12:15pm**

**Float Plan: navigate (speed ≤10-knots) the intercostal waterway - Naples to Marco's Jolley Bridge**

Logistics: Join the Float Plan along the way if you prefer; use any boat launch ramp convenient to you from City of Naples all the way down to Marco Island (Naples Bay - utilize "Naples Landing" at 9th St S. & 11th Ave S.; Bayview Park - use Danford St.; Marco Island & Isle of Capri - use Collier Blvd. Rt-951 ramp just before the Jolley Bridge).

Bring your American Flag, Trump Flags and noise makers!

If you don't own boat - support the boaters from shore - at Jolley Bridge or Snook's

Inn, Marco Island. Let's all make this day - an event to remember!



**Wave Array** is addressing a problem as ancient as history - the prevention of biofouling on submerged surfaces (things like barnacles and other organisms that attach to boats and docks).

WaveArray addresses biofouling prevention with an innovative electronic method that requires no manual interventions after installation. Using ultrasonic transducers, we can create sound pressure in water that makes it impossible for biofouling organisms like barnacles and algae to attach to submerged structures.

We believe this creates value for our customers in several ways. Many marinas use floating docks that run up and down on fixed pillars with the tides, and when these pillars are covered with barnacles that are almost as hard as rock, it becomes impossible for the docks to move freely and they can easily bend and break. They currently pay divers with specialized equipment very high prices to scrape their pillars to avoid this problem. Based on our current cost structure we believe we can solve this problem for marinas for a fraction of the cost divers are charging.

Boat owners also need to keep their boats clear of fouling organisms, and as described previously the current approach is by applying toxic bottom paints. These paints are not only terrible for the environment, but are also costly and ineffective. Many boat owners pay divers on a quarterly or even biweekly basis to clean their boats (depending on the degree of fouling), since having barnacles and other organisms attached to the hull severely slows the boat down and increases fuel consumption due to the added drag. With our approach boat owners will be able to keep their boats clean 24/7 with less than a 2 year ROI compared to current approaches using bottom paint and divers.

"Ben" Benedict LoCicero

Email: [bloricero@yahoo.com](mailto:bloricero@yahoo.com)

# (973) 580-5790





# Charter Boat NOAA Ruling: How do you feel?

Local charter boat company, A&B Charters, has started legal proceedings against the NMFS and NOAA' GPS vessel monitoring system. See his remarks below.

If this effects you, please let us, as well as the lawyers listed below, know how.

The National Marine Fisheries NMFS and NOAA are adopting a rule that will affect all federally licensed charter boats, operating fishing charters in the Gulf of Mexico (GOM). This rule will require each boat to purchase a GPS vessel monitoring system (VMS) (Est. cost \$3000.00), hire a certified/licensed/technician to install it and pay an estimated \$75.00 monthly service or use fee to the system operator. See a copy of the attached rule, shown below. The purpose of this equipment is to precisely track the movements of each boat and to provide NOAA with catch data resulting from your charters.

The Cause of Action Institute has agreed to take up our issues and defend our legal rights, including filing a lawsuit on behalf of negatively affected parties. The purpose of the lawsuit is to have a federal judge determine if NOAA and NMFS have lawful and congressional authority to impose this costly and intrusive system on charter boats when their are less expensive and more effective means to gather the sought after data. Charter boat operators will not be asked to pay the legal costs of this proposed action.

If you are against NOAA and NMFS imposing this constitutionally challenged, intrusive, expensive and user funded program so that the government can more easily track our vessel whereabouts and gather catch data using this expensive system, (there are less expensive, less intrusive plan to accomplish what NOAA is seeking) then please join us and contact the two below shown attorneys and provide them with the requested information.

Feel free to contact me anytime and please spread this email to your counterparts. We need as many parties as possible listed in this proposed legal action.

Capt Allen Walburn  
A&B Charters Inc.  
Naples, FL  
239-263-8833



**NAFO** Northwest Atlantic Fisheries Organization  
www.nafo.int

**MCS** Monitoring, Control and Surveillance

**VMS - Vessel Monitoring System**  
The NAFO Vessel Monitoring System (VMS) is a satellite-based monitoring system that provides data every hour to the fisheries authorities on the location, course and speed of fishing vessels.

**VMS - How does it work?**

**VTI - Vessel Transmitted Information**  
Uses the same technology and communication channel as VMS, but transmits other information, such as:

- Movement between Division boundaries
- Fish catch quantities on entry and exit
- Daily catches by species & Divisions
- Transshipment - transfer of cargo (fish products) at sea
- Port of landing

**Fishing vessels**

- Vessels are required to have onboard functional VMS
- Vessels report every hour their geographic position, speed, course, etc.
- Vessels transmit daily catch information directly to their national Fisheries Monitoring Centres (FMC)
- NAFO Contracting Parties have the responsibility to ensure that the information is transmitted to the Secretariat

**Fisheries Monitoring Centres**  
These are the land-based national centres to which registered fishing vessels connect via satellites. The information received by the FMC is then forwarded to NAFO's Headquarters.

**NAFO Headquarters**  
One of the NAFO Secretariat duties is to collect and maintain VMS data and forward it to the inspection services.  
In addition to being an integral part of NAFO's MCS scheme, the VMS data is also used for scientific purposes, e.g. NAFO's Significant Adverse Impacts (SAIs) on Vulnerable Marine Ecosystems (VMEs), fish stock assessment.  
The VMS may be used for Search and Rescue and maritime safety purposes.

**At-sea Inspections & NAFO Inspectors**  
The NAFO Joint Inspection and Surveillance Scheme is implemented to ensure compliance of NAFO-registered fishing vessels in the NAFO Regulatory Area (NRA). Inspectors are appointed by Contracting Parties and assigned to fishery patrol vessels tasked to carry out NAFO inspection duties. The real-time access of inspectors to VMS information enables them to determine the exact location of fishing vessels thereby facilitating onboard inspections.

**Port state measures**  
The NAFO Measures on Port State Control apply to landings or transshipments in ports of Contracting Parties by fishing vessels flying the flag of another Contracting Party. The provisions apply to landing or transshipment of fish caught in the NAFO Regulatory Area, or fish products originating from such fish, that have not been previously landed or offloaded at a port. These measures allow certain ports to be designated for landing or transshipping of catches made in the northwest Atlantic. Comprehensive port inspections take place with well-trained and up-to-date inspectors. Prior notifications allow ports to be prepared for the fishing vessels arrival in order to conduct the inspection in a timely manner.

11 Member States, 50th sea (North Atlantic), Nova Scotia, Canada 1978-1985  
+1 (902) 448-0200 Email: info@nafo.int

## Lawyers:

John Vecchione: john.vecchione@ncla.legal

Kara Rollins: kara.rollins@ncla.legal

Please forward answers to these questions so the lawyers can include your company in our legal action.

1. Name
2. Address.
3. What kind of boat and where?
4. What kind of organization? LLC? Corp? Individual.
5. What size charter? What kind of boat and what kind of fish?
6. What states?
7. Individuals.
8. Association
9. How many people per boat?

Marine Industries Association of Collier County  
PO Box 9887  
Naples, FL 34101

Phone: (239) 682-0900  
Fax: (239) 236-9000  
Email: [director@miacc.org](mailto:director@miacc.org)  
[www.miacc.org](http://www.miacc.org)

Stephen Strassel  
*President*

Russell Burland  
*Vice President*

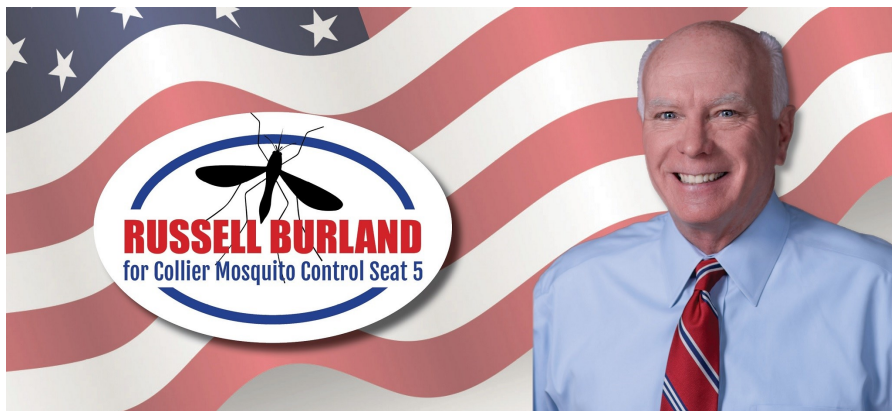
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*Secretary*

Josh Maxwell  
*Treasurer*

*Directors:* Hunter Dane, Ray Jahn, Jim Kalvin, Kenny Main, Kelly Sprigg

*Alternates:* Darsey Gabbard, Robin Rosario

Tiffany Sawyer-Schank  
*Executive Director*



There will soon be a time to vote for a person that shares your Quality of Life beliefs and private sector values. I am that person when it comes to the Collier Mosquito Control District!

Thank You for your consideration in sharing the Facebook page and contributing to the campaign

Facebook - Russell Burland for Collier Mosquito Control District  
website - [www.burlandknowscollier.com](http://www.burlandknowscollier.com)



## MIPAC 2nd Quarter Contributions

### Marine Industries Promoting Access for Citizens

In 2002 the Marine Industries Association of Collier County formed a Political Action Committee named Marine Industries Promoting Access for Citizens (MIPAC). This action was taken so that we can support issues and legislative candidates who assist the goals and purposes of the marine industries community.

On a quarterly basis, the MIPAC seeks donations of \$50.00 from each member. The MIPAC's mis-

sions and goals are to act upon problematic issues that must be addressed at the legislative level for the growth and protection of the marine industry. Monies collected from the MIPAC donations are used in supporting political decision makers that will tackle the very issues that affect all members of our industry. As a good steward of our member's donations, MIPAC adheres to uniform contribution criteria when determining how much and

to which candidate assistance is allocated.

MIPAC will educate you about the political landscape and issues facing our organization and will strategize political impact. In addition, the committee is always open to suggestions, questions and comments.

Please send your quarterly donations to MIPAC, PO Box 9887, Naples, Florida 34101

June 16th 6pm-9pm  
December 12th  
January 21-24, 2021  
March 6, 2021

The MIACC represents you, the marine business owner and your business interests to the government and to the public. At a time when government regulations are expanding, the MIACC is striving to work with government - locally, statewide and nationally to protect equally all marine business concerns. Our goal is to inform our members how their business will be affected and how solutions can be reached if new regulations are at odds with marine business interests. In addition, it is equally important to work with the public in preserving their right to safe and fun boating. The MIACC works with educators and safety organizations to educate the public to practice safe boating. The MIACC also encourages members to put in place hands-on environmental business practices that will prevent pollution and damage to our coastal waters thus protecting boaters' enjoyment of healthy waterways and ensuring a sustainable future for the environment and the marine industry.



**2nd Quarter Contribution Requests are available**

**Make Checks Payable to MIPAC!**

## Upcoming Events

Meet the Candidates & Member Meeting: Naples Princess  
Christmas Boat Parade  
Naples Boat Show  
Kids Fishing Clinic

