



MIACC

At the Helm



Naples Boat Show Record Attendance

Thank you to all our dealers, vendors, sponsors and community for helping to make the 2022 Naples Boat Show such a success!!



February 2022

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Welcome Aboard New Members:

Jefferson Beach Yacht Sales

Matt Huyge
Phone: (865) 684-3261
1500 5th Avenue S, Ste A2-105
Naples, FL 34102
Email: mhuyge@jbys.com
Website: jbys.com

Voigt's Marine

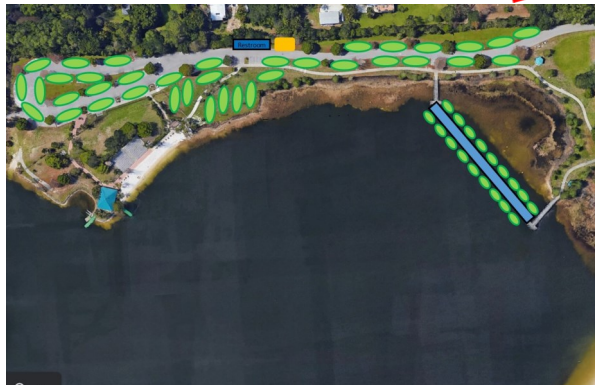
Drew Vallozzi
Phone: (239) 597-4044
5900 Yahl St
Naples, FL 34109
Email: drew@voigtsmarine.com
Website: Voigtsmarine.com



We are excited to announce that the On-Land 2023 Naples Boat Show will be moving from the Naples Airport to Sugden Regional Park!

The park is 3 miles from 5th Ave, and offers 120 acres including a 60 acre lake for use by show management.

The In Water show will remain at the Naples City Dock AND at Sugden!



Share the benefits of membership
With your colleagues!

Sign up a New Member
And earn a free meeting ON US!

Follow Us! Like Us!
Find Us on your favorite Social Media



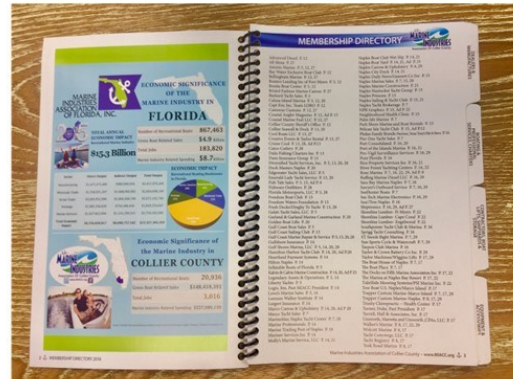
Advertising & Sponsorship Opportunities

We are working on our
2022/2023 Member Directories

Get your ads in before February 15th!

* BE SURE YOUR DUES ARE PAID UP!

Offer
Extended



Get 2 years of
advertising
for just.....

Member Directory Advertising

2022/2023 MIACC Membership directories will be distributed at all MIACC Events, MIACC members and other area businesses.

Spiral bound, Full color, 120# enamel paper.

Ad space is available to MIACC members ONLY

- ☐ Back cover \$2,500
- ☐ Inside Front cover \$1,500
- ☐ Inside Back cover \$1,500
- ☐ Full page ad (Full Bleed) \$1,000
- ☐ Half page ad \$500
- ☐ Quarter page ad \$300
- ☐ Member Logo \$150

Ad specs (PDF files): **Exact Sizes Only!**

** Covers & Full Page full Bleed: 5.5" wide x 8.5" high plus .125" bleed

** Half Page (Horizontal Only): 4.625" wide x 3.75" high

** Quarter Page (Horizontal Only): 4.625" wide x 1.875" high

DEADLINE: Tuesday, February 1st

Kids Fishing Clinic Sponsor



Teaching children a lifelong hobby, instilling appreciation for our marine environment and providing fun, family outings are the objectives of the Kids' Fishing Clinic. Over 200 children and 60 volunteers participate in this community event hosted by the MIACC Foundation & Florida Fish and Wildlife Conservation Commission

Sponsorship Opportunities

- ☐ T-shirt Back Logo - \$1,000
- ☐ T-shirt Sleeve Logo - \$2,000
- ☐ Participant Backpack - \$500 (Sponsor must provide minimum 250 backpacks)
- ☐ Fisherman's Hand Towel - \$500 (Sponsor must provide minimum 300 towels)

Company Name: _____
Contact Name: _____ Phone Number: _____
Email Address: _____

Deadline: Friday, February 11th

Make Checks Payable to MIACC Foundation

PO Box 9887, Naples, FL 34101

The Marine Industries Association of Collier County Foundation, Inc. is a tax exempt charitable 501(c)(3)

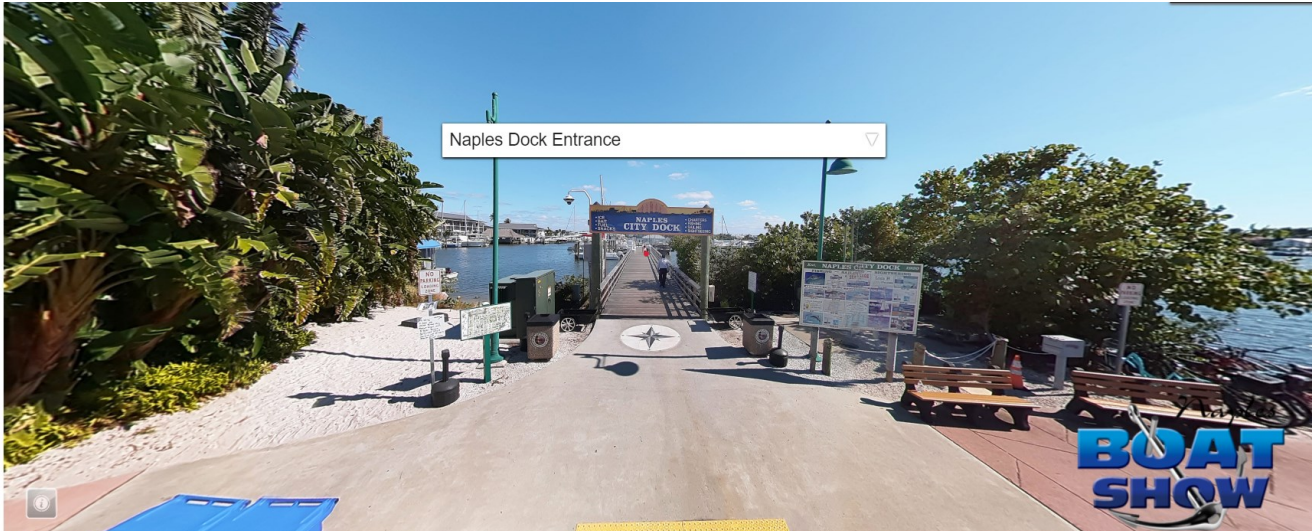


For more information contact Marine Industries Foundation at: Foundation@MIACC.org or (239) 682-0900

Sponsor the Kids Fishing Clinic!!

Deadline: February 11

Member News



◆ Thank you WIM Digital Media for your sponsorship of the 2022 Naples Boat Show! The Virtual Tours of the show are fantastic!! Be sure to check them out on our website and social media!



ENGEL & VÖLKERS
YACHTING

Congratulations to one of our newest MIACC Members, Engel & Volkers on their Grand Opening on January 20t at their new office 837 5th Ave South. Well over 150 people attended the event. Bistor 821 catered the event. Live music performed by local musician Brad Alison. Local artist RYANNE did a live painting of a sailboat which we auctioned off and made \$2500 for Special Olympics.

Clients, Friends, EV network came from all over the country to celebrate the opening. It was a lot of fun!

The event was the same weekend of the Naples Boat Show, where they featured the new PRJ 40 boat. It was a successful weekend all around!



Member News & Events



- ♦ Pure Florida adds Two New Fishing Vessels, M/V Sea Flight II & III

M/V SEA FLIGHT II is a custom-built 32' high-speed catamaran powered by state-of-the-art twin 300 hp Yamaha outboard engines, making it the most fuel efficient and eco-friendly vessel of the fleet. This vessel offers comfortable seating space and water resilient storage space for your personal belongings. Fishing amenities include the latest in fish finding technology, full digital radar to provide safe navigation, and with twin hulls it will be the most stable vessel on the water.



- ♦ Pelican Isle Yacht Club Celebrates Boat Christening Day
- Members of Pelican Isle Yacht Club and their guests gathered for PIYC's First Annual Boat Christening Day on Sunday, January 9th. A poolside brunch was enjoyed by all prior to the Boat Christening event. There were 10 vessels christened by the Club's Commodore and Members of the International Order of the Blue Gavel, an organization of Past Commodores!



PELICAN ISLE
YACHT CLUB
26° 17.5'N / 81° 49.3'W



COCKTAILS ★ DINNER ★ DANCING
ENTERTAINMENT ★ AUCTION



THURSDAY, FEBRUARY 24, 2022
5:30 pm until 11:00 pm

Naples Sailing & Yacht Club
896 River Point Drive
Naples, FL 34102

For more information or event updates: info@kindmarinersball.com or 239.263.2377



Freedom Waters Foundation's Mission is enhancing the lives of children, individuals with special needs, and veterans by providing therapeutic boat experiences.

While the Egyptians are credited with popularizing the practice of naming boats, it was the Babylonians who performed the first recorded Boat Christening in 300 BC. The ancient Greeks served wine to drink toasts to the sea god Poseidon. Breaking a bottle over a ship's bow came into favor in the late 1700s by the British Navy, and the use of champagne began in the 1800s. The modern naming procedure of a new vessel hasn't changed much in the past century with speeches to Poseidon or Neptune to be on the safe side of travels at sea. This time honored tradition continues to be celebrated at PIYC and is a fun part of our boating culture.

No matter the size or type of boat, a Boat Christening ceremony is a fun way to welcome your boat to the world, celebrate with friends and ensure safe passages for lifetime of adventures on the water.

There Is No Better Time To Be Out On The Water! Pelican Isle Yacht Club is conveniently situated in an exclusive Southwest Florida location just five minutes from the open waters of the Gulf of Mexico. For more information, please visit www.piyc.net.

Marine Industries Association of Collier County
PO Box 9887
Naples, FL 34101

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Fax: (239) 236-9000
Email: director@miacc.org
www.miacc.org

Robin Rosario
President

Ray Jahn
Vice President

Kenny Main
Secretary

Josh Maxwell
Treasurer

Directors: Blake Borgeson, Darsey Gabbard, Dan Maruszczak, Stephen Strassel, Tony Tofani

Emeritus: Frank Donohue, Jim Kalvin, Jim Logie, Lee Lyons, Henry Lowe, Frank Perrucci, Kit Sawyer

Tiffany Sawyer-Schank
Executive Director



MIPAC 1st Quarter Contributions

Marine Industries Promoting Access for Citizens

In 2002 the Marine Industries Association of Collier County formed a Political Action Committee named Marine Industries Promoting Access for Citizens (MIPAC). This action was taken so that we can support issues and legislative candidates who assist the goals and purposes of the marine industries community.

On a quarterly basis, the MIPAC seeks donations of \$50.00 from each member. The MIPAC's mis-

sions and goals are to act upon problematic issues that must be addressed at the legislative level for the growth and protection of the marine industry. Monies collected from the MIPAC donations are used in supporting political decision makers that will tackle the very issues that affect all members of our industry. As a good steward of our member's donations, MIPAC adheres to uniform contribution criteria when determining how much and

to which candidate assistance is allocated.

MIPAC will educate you about the political landscape and issues facing our organization and will strategize political impact. In addition, the committee is always open to suggestions, questions and comments.

Please send your quarterly donations to MIPAC, PO Box 9887, Naples, Florida 34101



Make Checks Payable to MIPAC!



MIACC Member Directory Ad DEADLINE
Kids Fishing Clinic Sponsorship DEADLINE
Kids Fishing Clinic
MIACC Member Meeting

February 15
February 11
March 5, 2022
March TBD

Tax Credits for the Marine Industry

1.) ERC Covid 19 (Employee Retention Tax Credit)

- The Employee Retention Credit (often referred to as ERC 2021) offsets your entire employment tax liability and the government will issue you a check for any surplus.
- It's equal to \$5,000 per employee from March 12, 2020 to 12/31/2020 and for the period of 01/01/2022 thru 09/30/2021 payroll, you can receive up to \$21,000 per employee.
- You can apply even if you took out a PPP loan

2.) W.O.T.C Workers Opportunity Tax Credit.

Receive tax credit up to a \$9,600 per every new hire.



3.) R&D Tax Credit, Research and Development. If you make, modify, improve a product or a process and spend capital on supplies and wages, you may qualify for R&D Tax Credits. You can go back 3 years and reclaim your over paid taxes.

Enduring Business Solutions, LLC provides a no cost, no obligation tax credit analysis for our fellow MIACC members. M. Derrick Jenkins is the managing partner of Enduring Business Solutions, LLC and has over 30 years of experience helping small businesses with payroll, benefits, tax credits, retirement and exit strategies.

(239) 940 6716

derrick@ebswork.com

www.ebswork.com

Our Mission: Marine Industries Association of Collier County (MIACC) is a not-for-profit membership-based organization focused on the responsible growth of the marine industry for the benefit of its members, recreational boaters, the community, and the environment.

Our Goal: MIACC represents recreational boating and member interests at the Local, State, and Federal levels; Issues of interest include Water Access, Recreational Boating, Commercial Boating, Free Trade, Advocating for Property Rights, and Legislative or Regulatory initiatives that impact these interests.

Our Members: Members include Dealers & Manufacturers, Boating & Professional Services, Charters, Marine Contractors, Boat Lifts, Shipyards & Storage, and Equipment & Accessories.