

MIACC

At the Helm



Save The Dates & Exciting News

June 2023

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Welcome Aboard New Members:

Bahama Boat Works

Mark King
 Phone: (239) 564-8080
 5490 Dexter Way, Suite A
 West Palm Beach, FL 33407
 mark@bahamaboatworks.com
 Website: bahamaboatworks.com

*Share the benefits of membership
 With your colleagues!*

*Sign Up a New Member
 And earn a free meeting ON US!*

Follow Us! Like Us!
 Find Us on your favorite Social Media





Membership Meeting

July 11

PORT-O-CALL MARINA
550 PORT O CALL WAY

BOARDING BEGINS AT 6PM
DINNER CRUISE 7-9PM

\$28/PERSON

RSVP to Director@MIACC.org
By July 7th



Save The Date

OCTOBER 13-15



Dock construction has begun! THANK YOU
 Garland & Garland and Wear Deck!!



Member News & Events



◆ Fireworks Cruise

Take advantage of a unique fireworks experience and avoid the traffic! Pure Florida has space available aboard M/V Double Sunshine to get the best seats in the house. Departing at 7:15pm to look for dolphins, watch sunset and then head over to Naples Beach to watch the Fireworks. Dinner Sandwiches or Dinner Salad included and selected at the time of reservation. Cruise time can be 2 - 3 hours depending on the fireworks show length.



◆ Summer Fishing Camp

Come Fishing with Pure Florida experienced Captains during Pure Florida's Summer Fishing Camp. Each day campers head to a different fishing spot. Each day dives into different lessons on boating safety, fishing techniques, fishing spots, weather, sonar, and more.



Camp Cost: \$429 per Camper Camp Duration: Monday, June 19 - Thursday, June 22 Camp Time: 8 a.m. - 12 p.m.



LIVEBLUE has made many strides this year. The biggest stride to date is our very customizable trip to the Florida Keys. You read that correctly, we can now take you and your closest friends on a trip you will never forget.

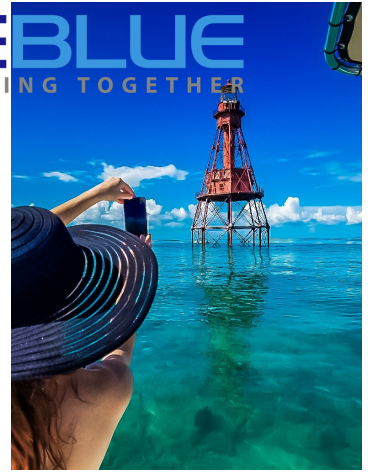
Escape to the ultimate designed-for-you vacation with a private luxury cruise from Naples to the Florida Keys. Say goodbye to crowds and hello to pure relaxation as you and your closest family and friends embark on a tailor-made journey aboard a 42' luxury yacht that offers the best in amenities and smart boating technology.

Take a dip in the ocean from our beach club or kick back in the bow lounge. Savor all-inclusive food and drinks while taking in the vibrant, cheerful colors that make up stunning views of the Keys. Let your worries melt away while you make lasting memories.

Customize your itinerary — including food and drinks! — to truly make it your private cruise of luxury. Want to spend all day on the water? On it... in it... around it? Plan diving, fishing, snorkeling, and more! Interested in exploring unique art galleries, boutique shops, and local cuisine? Walk the alleyways of Key West.

Remember to take advantage of all the luxury accommodations on board the boat, too, and plan to simply unwind with your loved ones. Whether you're seeking adventure or relaxation, this private luxury cruise offers the perfect getaway to the Florida Keys.

If this sounds like your kind of vacation, email us at info@liveblue.life



Now serving Southwest Florida!
Come see our exclusive lineup of one of a kind luxury yachts!

AMERICAN YACHT GROUP

436 Bayfront Pl Naples, FL 34102
239-384-8111

HCB
CENTER CONSOLE YACHTS

Member News & Events

PORT 32

A MARINA COLLECTION

◆ In July 2021 Port 32 Marinas, based in Charleston SC, purchased the Walker’s Hideaway Marinas in Naples, Marco Island & Cape Coral. Since taking over the marinas, Port 32 has worked very hard to improve all facets of the operation and provide the very best experience for the members. Each of the three locations has purchased new fork-lifts, upgraded the fuel systems, made much needed repairs to the docks, renovated the ship’s stores, and the clubhouse at Naples received a complete makeover including a new menu and live entertainment 3 nights a week. Port 32 places a heavy focus on the members’ experience at the marinas and our goal is to build upon the improvements that we have already made. We believe in consistent evolution, and we are determined to stay “Ahead of the Current”. Please visit our website www.port32marinas.com or any one of our nine locations in Florida and South Carolina.

Naples location GM : Brad O’Brien Bobrien@port32marinas.com

Marco location GM : Charles Tozzi Ctozzi@port32marinas.com

Cape Coral location GM: Tracey Payne Tpayne@port32marinas.com

SHIPTRONICS

◆ Shiptronics is growing at an unstoppable rate; We are proud to announce that one of our Naples Expert Marine Technicians has officially earned his Master Sea Keeper Certification making Shiptronics the 13th company out of 300 worldwide to carry this certification. We couldn't be more proud of his hard work, dedication, and commitment to himself and the Shiptronics team.

Shiptronics has been teaming up with Blacktip Boat Works, a Florida-based boat-building company in Pinellas Park, FL, by installing all the rigging on their vessels. We are happy to announce that due to the fine level of craftsmanship, quality, and overall design of these boats, Shiptronics has made the plunge to become a dealer for Blacktip, and we are now offering 18' 21' and 30' Models.

Shiptronics first 30' model will arrive this summer, so stay tuned for an update by checking our social media for when you can view these masterpieces.

Sea Keeper Ride will host an event on June 3rd at 360 Market in Naples, FL, June 4th in St. Petersburg at The Getaway. If you want to view the Sea Keeper Ride and experience it firsthand. Please go to <http://ride.seakeeper.com/ridetour> and schedule your ride reservations are filling up.

We have acquired some great talent and are still actively hiring. We have four locations: Naples, Fort Myers, Sarasota, and St. Petersburg.

Please call us or email us at 833.ASK.SHIP helpme@shiptronics.com.



Golden Marine Systems is thrilled to share the exciting news that we have been selected to supply our exceptional aluminum floating dock systems to renowned establishments such as Pink Shell Resort, Snook Bight Marina, Tarpon Point Marina, Salty Sam's Marina, and Gulf Harbour Marina. This incredible opportunity further solidifies our position as a trusted provider in the industry.

Our dock systems have proven their strength and resilience during adverse weather conditions, including Hurricane Ian. We are proud to report that our docks held strong and withstood the powerful forces of nature at Moss Marine, Nervous Nelly's, and Gulf Star Marina. This success is a testament to the quality and durability of our products.

We take immense pride in earning the confidence and trust of our local marinas and businesses. Our commitment to delivering superior floating dock systems, coupled with our dedication to customer satisfaction, has positioned us as a leading supplier in the industry. We are grateful for the support and recognition we have received, and we look forward to continuing our partnership with marinas and resorts across the region.

At Golden Marine Systems, we remain committed to providing innovative, high-quality solutions that meet the unique needs of our customers. Our team is passionate about delivering excellence in every aspect of our business, from design and engineering to installation and customer service. We are excited to embark on this new chapter and further contribute to the success of the marine industry.

If you would like assistance with your marina, please contact Golden at 239-337-4141 ext 239 and visit us on the web at www.goldenboatlifts.com



2023

Living Shoreline Courses

Photo Credit
Caity Savoia

Who is this course for?

Anyone looking to learn the details of how to permit and install living shorelines - marine contractors, landscape architects, property owners, and all others interested in promoting living shorelines.

Details

\$50 includes course registration, manual, and lunches. Course is in-person and consists of classroom and living shoreline field site time.

CEUs available from: Society for Ecological Restoration Certified Ecological Restoration Practitioner Program and the Florida Nursery, Growers, and Landscape Association

Instructors include Florida Sea Grant, FL Dept. of Environmental Protection, US Army Corps of Engineers, FL Water Management District, and others.

For more information, please contact Living Shoreline Program Assistant Mandy Baily at mbaily@ufl.edu or visit the Florida Sea Grant Living Shoreline Training for Marine Contractors website bit.ly/3KTozWF our events.

July 12th – Permitting Workshop

Hy-Flex Course broadcast from Gainesville UF Campus with satellite locations statewide that will include Sarasota, Stuart, and all Florida NERR locations (no fee). Please email Living Shoreline Program Assistant Mandy Baily at mbaily@ufl.edu to receive a flyer with registration links

September 12th & 13th First Coast

October 5th & 6th Lee and Collier Counties

October 26th and 27th Treasure and Golden Coasts (Martin County)

November 6th -9th (TBD) Sun and Nature Coasts (Pinellas County)

Member News



NEWS RELEASE
FOR IMMEDIATE RELEASE
May 23, 2023

CONTACT:
Zach Germain
Executive Manager
(614) 316-7777



Germain Yachts Center Announces Strategic Partnership with Advanced Diesel

NAPLES, FLA — In a move to enhance customer experience and broaden its service offerings, Germain Yachts Center is delighted to announce its partnership with Advanced Diesel, a highly esteemed player in the marine industry.

The partnership is particularly noteworthy due to a unique family tie: Zach Germain, the driving force behind Germain Yachts Center, and Daryl Maahs, the co-owner of Advanced Diesel, are first cousins.

"I'm incredibly excited to be collaborating with Daryl and his dedicated team," Zach expressed. "Advanced Diesel has carved out a sterling reputation in Southwest Florida. They align perfectly with our ethos and commitment to excellence, making them the ideal collaborator in our shipyard."

Advanced Diesel will not only provide engine services in the yard but will also stock and sell a comprehensive array of marine parts. The product lineup includes parts for Volvo, Mercury, and Yamaha, as well as inboard, IPS, and outboard parts. They will also offer transmission parts, oils, coolants, and more, providing a one-stop solution for all marine-related needs.

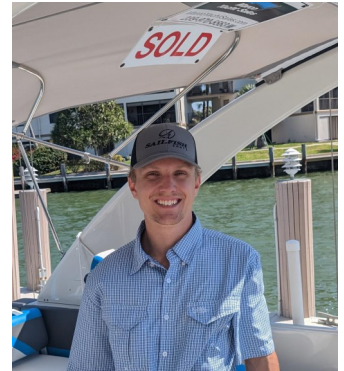
This partnership is a testament to Germain Yachts Center's continued commitment to excellence and customer satisfaction. With the backing of Advanced Diesel's services and products, they are poised to strengthen their position in the industry while delivering superior service to their clientele.

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About Germain Yachts Center

A division of the Germain Motor Company, Germain Yachts is an opportunity to continue longstanding relationships developed with prior automotive customers within the exclusive lifestyle of the luxury yacht world. Zach Germain, fourth generation family business leader, is excited to manage the Yachting division in the Gulf Coast area. Additional information about products and services offered at the new center is available at germainyachtscenter.com

◆ Welcome New Managing Member of Marco Yacht Sales
Fritz Stahl MGRM Sales, Associate Broker, Service Admin

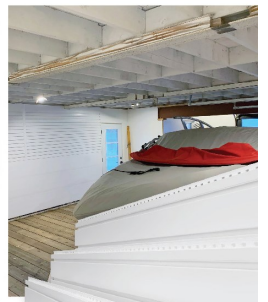
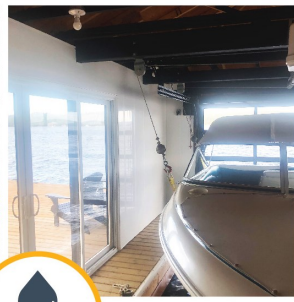


Fritz served 4-1/2 years in the United States Coast Guard as a Aviation Maintenance Technician
- Kingdom of Bahrain USCG CUTTER BARANOF Patrol Forces Southwest Asia
- Air Station Great lakes Traverse City Michigan
- Small Boat station Bellingham Washington
Marco Island community sailing center
Advanced Instructor

Fritz's vision and values in his life are Community engagement, respect, trust, honesty, and support to our marine industry.

trusscore

Water-Resistant Boathouse Wall And Ceiling Panels



Trusscore Wall&CeilingBoard

Interlocking PVC panels for interior boathouse walls and ceilings
Available in 8, 10, 12, 14, 16, and 20ft lengths



Lightweight & Easy to Install



Strong & Durable



Moisture & Water Resistant

Trusscore SlatWall

PVC slatwall panels designed to maintain a well-organized boathouse
Available in 8ft lengths



SCAN HERE

For more information on how Trusscore can help protect your boathouse!

Contact Shoreline Lumber to learn more about Trusscore products for your boathouse!

239-267-6857

10871 Kelly Road, Fort Myers, FL 33908



Member News

ENGEL & VÖLKERS
YACHTING



Looking For A Fresh Approach To Yacht Sales?

YACHT SALES • CHARTERS • MANAGEMENT • REFIT • MAINTENANCE

We are hiring! Engel & Völkers Yachting is a modern, fresh, and real approach to yacht sales. Coupled with luxury marketing, an exclusive referral network, and global support, we aim to ensure that you will gain lifelong clients and connections. We want you to be more than just another agent! We invest in you, your business and your growth.

CONTACT LEEANN IACINO FOR MORE DETAILS +1 858 242-0422
837 5TH AVE SOUTH • NAPLES, FL 34102



◆ In the boating industry, customer satisfaction is key to maintaining a loyal customer base. But delivering exceptional customer service often comes with a hefty investment of time and money. Luckily, there's a solution that can revolutionize the way businesses interact with their customers: Chatbots!

These intelligent virtual assistants can seamlessly integrate into different platforms like websites, social media, and messaging apps. Their rising popularity among businesses stems from their unique ability to provide outstanding customer service while significantly cutting costs.

Click the link below to discover the many benefits of chatbots for boating businesses and how you can take advantage of their features.
<https://boatmarketingpros.com/7-benefits-of-chatbots-for-boating-business/>



Calling All Boating Tech Enthusiasts

Contact us by **May 31st** to get 6 months of biofouling maintenance FREE while testing the WaveArray System

Are you tired of dealing with the headache, high costs, and environmental issues caused by biofouling on your boat? Algae, barnacles, and other growth can be a real pain, and traditional methods for preventing it are archaic, ineffective, and spread poisonous antifouling paint into our waterways.

We are WaveArray, a Naples-based high technology company that has won multiple awards from the National Science Foundation to develop cutting-edge, ultrasonic technology to eliminate biofouling and the need for toxic antifouling paints. One of the awards allows us to fund in-water trials of our patented approach, at no cost to you. We will provide professional divers (yours or ours) to monitor your hull, running gear, and our equipment, and provide cleanings as needed. We do the work, we cover the costs, and you get a pristine boat.

Our current deployments are showing boats that are **15-25 times less fouled** than those left unprotected by our system. If you're interested in using innovative technology to solve the age-old problems of biofouling, then we encourage you to participate in our trial.

Contact us today on our website www.wave-array.com or at info@wave-array.com to learn more and join the fight against biofouling!

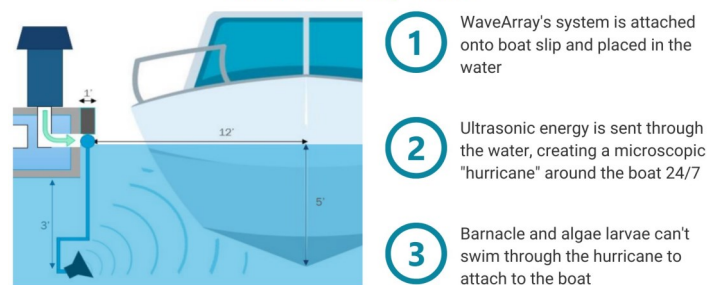
QUALIFICATIONS:

- Boat Owner
- Boat is kept in the water
- Berthed at a private slip or marina in Collier or Lee County

Benefits

- Boat bottom is kept free of barnacles and algae with no involvement from the boat owner
- Decrease fuel costs and usage by over 20-40% while increasing speeds
- Eliminates the need for antifouling paint and down time for cleanings and painting

How WaveArray Works



WaveArray Antifouling Systems, LLC is a high technology startup, headquartered in Naples, Florida, specifically created to resolve the problem of biofouling on boats and submerged structures with its unique soundwave technology.

Click Here to Contact Us About a 6-Month Free Trial With Free Divers
Or
Email Us At info@wave-array.com

WaveArray Antifouling Systems, LLC – Naples, Florida 34114

Member Listings



Brokerage Listings Available Now!



2021 OCEAN ALEXANDER 36 LEGEND



2008 CABO 45 EXPRESS



2005 64 HATTERAS



1993 RYBOVICH 54



2005 SEA RAY 480



2022 CONTENDER 44

SYCYACHTS.COM
800.266.4432



Boat Slips For Sale!



MARCO ISLAND MARINA
BOAT SLIP B-101, 50 FT SLIP WITH A MAX LOA OF
55 FT, 18 FT BEAM & 7 FT DEEP DRAFT - \$399,000



ESPLANADE MARINA
BOAT SLIP D-105 50 FT SLIP WITH A MAX LOA OF
55 FT, 20 FT BEAM & 7 FT DEEP DRAFT - \$450,000



Your Boat's New Home



THE MARINA AT FACTORY BAY
BOAT SLIP A-16, 44 FT SLIP WITH A MAX LOA OF
47 FT, 19 FT BEAM & 7 FT DEEP DRAFT - \$229,000



THE MARINA AT FACTORY BAY
BOAT SLIP B-26, 39 FT SLIP WITH A MAX LOA OF
44 FT, 18 FT BEAM & 7 FT DEEP DRAFT - \$199,000



Kelly Sprigg

HOMES - YACHTS - BOAT SLIPS

239.370.1122

TheSpriggGroup.net



2019 BW 420 OUTRAGE



2021 REGULATOR 41



2021 BW 380 OUTRAGE



2014 YELLOWFIN 36



2004 SABRELINE 36 SEDAN



2018 BW 345 CONQUEST



1988 CUSTOM MICHAEL FITZ 34



2022 GRADY WHITE FREEDOM 335



2022 BW 320 VANTAGE



2017 BW 320 VANTAGE



2017 EVERGLADES 325



2021 GRADY WHITE MARLIN 300



2017 BENNINGTON 30QSR



2019 CHRIS CRAFT CATALINA 30



2000 PREMIUM PARASAIL BOAT



2012 BW 280 OUTRAGE

SYCYACHTS.COM
800.266.4432



Marine Industries Association of Collier County Foundation

DONATE YOUR BOAT



Receive a tax deduction and help others!

Marine Industries Association of Collier County
 PO Box 9887
 Naples, FL 34101

Phone: (239) 682-0900
 Fax: (239) 236-9000
 Email: director@miacc.org
www.miacc.org

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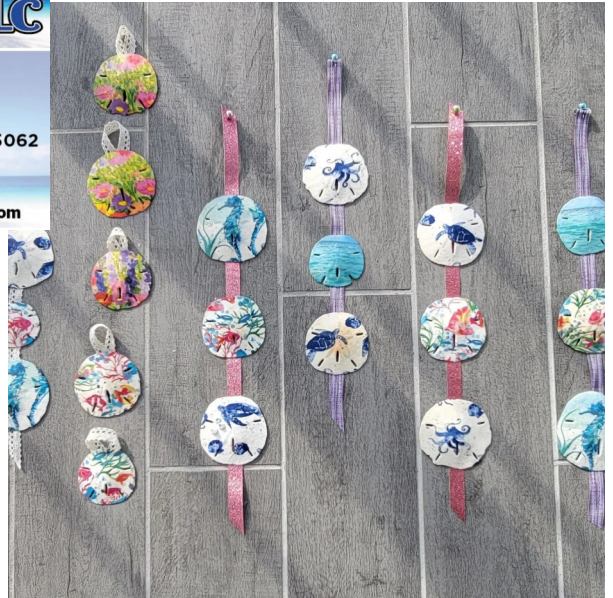
Tiffany Sawyer-Schank
Executive Director

Nautical Art to benefit MIACC Foundation



FOR SALE:

All proceeds benefit the Keewaydin Preserve project



MIPAC 2nd Quarter Contributions

Marine Industries Promoting Access for Citizens

In 2002 the Marine Industries Association of Collier County formed a Political Action Committee named Marine Industries Promoting Access for Citizens (MIPAC). This action was taken so that we can support issues and legislative candidates who assist the goals and purposes of the marine industries community.

On a quarterly basis, the MIPAC seeks donations of \$50.00 from each member. The MIPAC's mis-

sions and goals are to act upon problematic issues that must be addressed at the legislative level for the growth and protection of the marine industry. Monies collected from the MIPAC donations are used in supporting political decision makers that will tackle the very issues that affect all members of our industry. As a good steward of our member's donations, MIPAC adheres to uniform contribution criteria when determining how much and

Our Mission: Marine Industries Association of Collier County (MIACC) is a not-for-profit membership-based organization focused on the responsible growth of the marine industry for the benefit of its members, recreational boaters, the community, and the environment.

Our Goal: MIACC represents recreational boating and member interests at the Local, State, and Federal levels; Issues of interest include Water Access, Recreational Boating, Commercial Boating, Free Trade, Advocating for Property Rights, and Legislative or Regulatory initiatives that impact these interests.

Our Members: Members include Dealers & Manufacturers, Boating & Professional Services, Charters, Marine Contractors, Boat Lifts, Shipyards & Storage, and Equipment & Accessories.

to which candidate assistance is allocated.

MIPAC will educate you about the political landscape and issues facing our organization and will strategize political impact. In addition, the committee is always open to suggestions, questions and comments.

Please send your quarterly donations to MIPAC, PO Box 9887, Naples, Florida 34101



2nd Quarter Contributions are available

Please Make Checks Payable to MIPAC

Upcoming Events

- MIACC Member Meeting: Naples Princess
- Docktail Party
- Christmas Boat Parade
- Naples Boat Show

- July 11th
- October 13-15
- December 9
- Jan 18-21, 2024

