

MIACC

At the Helm



Upcoming MIACC Events

July 2023

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Welcome Aboard New Members:

*Share the benefits of membership
With your colleagues!*

*Sign Up a New Member
And earn a free meeting ON US!*

*Follow Us! Like Us!
Find Us on your favorite Social Media*



Membership Meeting

July 11

PORT-O-CALL MARINA
550 PORT O CALL WAY

BOARDING BEGINS AT 6PM
DINNER CRUISE 7-9PM

\$28/PERSON

RSVP to Director@MIACC.org
By July 7th



MARINE INDUSTRIES Association Of Collier County

MARINE INDUSTRIES DOCKTAIL party

**OCTOBER 13 - 15
NAPLES CITY DOCK**

www.MIACC.org



Member News & Events



- ◆ Pure Florida's dedicated Red Snapper Trips are reeling 'em in! Due to increased demand we added additional dates. Check them out and hopefully you can join us!

Trips are aboard our new M/V SEA FLIGHT II & M/V SEA FLIGHT III. These WorldCats get anglers to deep waters quickly. Comfort features on board create a smooth ride. The fishing amenities make finding the fish easier, however you still have to work to reel in that big Red Snapper.

Trips are approximately 10 hours or until catch limit. All trips depart at 6:30 a.m.



Bark on the Ark

Bring the whole family for this dog-friendly experience to Keewaydin Island. Each dog receives a shell bag filled with healthy treats, eco-friendly waste bags, water and a tennis ball.

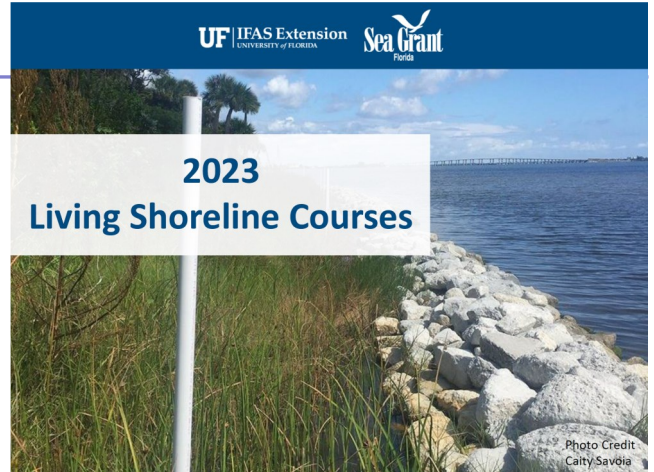
Saturday, July 8, 2023

Departs at 8 a.m. and Returns at 11 a.m.



- ◆ Are you looking to take your boat service and repair shop website to the next level? Want to enhance customer engagement and boost conversions? Look no further than adding live chat functionality to your website. Live chat is becoming increasingly popular, as over 41% of consumers say they prefer it over other forms of contact.

Click below to explore the numerous benefits of incorporating live chat into your boat service and repair shop website.
<https://boatmarketingpros.com/boat-service-and-repair-live-chat-benefits/>



2023 Living Shoreline Courses

Who is this course for?
 Anyone looking to learn the details of how to permit and install living shorelines - marine contractors, landscape architects, property owners, and all others interested in promoting living shorelines.

Details
 \$50 includes course registration, manual, and lunches. Course is in-person and consists of classroom and living shoreline field site time.

CEUs available from: Society for Ecological Restoration Certified Ecological Restoration Practitioner Program and the Florida Nursery, Growers, and Landscape Association

Instructors include: Florida Sea Grant, FL Dept. of Environmental Protection, US Army Corps of Engineers, FL Water Management District, and others.

For more information, please contact Living Shoreline Program Assistant Mandy Baily at mbaily@ufl.edu or visit the Florida Sea Grant Living Shoreline Training for Marine Contractors website bit.ly/3KTozwf our events.

July 12th – Permitting Workshop
 Hy-Flex Course broadcast from Gainesville UF Campus with satellite locations statewide that will include Sarasota, Stuart, and all Florida NERR locations (no fee). Please email Living Shoreline Program Assistant Mandy Baily at mbaily@ufl.edu to receive a flyer with registration links

September 12th & 13th First Coast
October 5th & 6th Lee and Collier Counties
October 26th and 27th Treasure and Golden Coasts (Martin County)
November 6th -9th (TBD) Sun and Nature Coasts (Pinellas County)

An Equal Opportunity Institution, UF/IFAS Extension, University of Florida, Institute of Food and Agricultural Sciences, Andy Johnson, Dean for UF/IFAS Extension, Study copies of UF/IFAS Extension publications (including 6- and youth publications) are available free to Florida residents from county UF/IFAS Extension offices.

flseagrant.org

ENGEL & VÖLKERS YACHTING

BOATS DOCKED AT: The Cove Inn on Naples Bay - 900 Broad Avenue South Naples, Florida 34102



Fishing Raptor - 390 Solarium
 PRICE \$595,000

Considered a new concept of "Utility Boat", it incorporates a solarium and a double bed to the central console, which makes the most of the spaces for circulation. It also stands out for its fully equipped cabin for meals and overnight stays. The spacious stern comes with decks on the sides that facilitate the movement of passengers and access for maintenance of engines that are under the deck.



28ft 2023 Garnet Offshore - 300HT
 PRICE \$345,000

With 20 rod holders, double 300 Mercury outboards, she can go to 40 knots. The deck has a livewell and lockers yet still has plenty of room for seating. Great cruiser to dock anywhere. Brazilian built with the highest of quality craftsmanship and priced competitively. Garnet 300HT does well through big chop waters. Easy to show and priced to move! Pristine condition, never used.

Member News & Events



◆ Join Freedom Waters Foundation as they celebrate Christmas in July!

All year, the Naples non-profit makes spirits bright for veterans and children with special needs by offering them complimentary therapeutic boat outings.

On July 15, Freedom Waters Foundation will host a Christmas in July party at Ankrolab Brewing Company from 5:30 p.m. - 7:00 p.m. There will be an ugly t-shirt contest, prizes, and more!

Gift the gift of healing on the water! Donations can be made at FreedomWatersFoundation.org.



Freedom Waters Foundation is hiring a Development Director!
Know anyone who might be interested?

Passion for our mission, solid fundraising experience, lives in Naples, and likes a bit of travel, to help us in Sharing Freedom and Joy on and off the Water!



Nasdaq: FCNCA

STRONG, STABLE AND SOUND

First Citizens Bank helps personal, business, commercial and wealth clients build financial strength that lasts. Founded in 1898 and headquartered in Raleigh, N.C., we provide a unique legacy of strength, stability and long-term thinking that has spanned generations. First Citizens Bank. Forever First®

FACTS



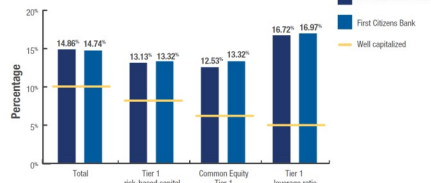
LINES OF BUSINESS

- Consumer Banking**
 - Branch Banking
 - Digital Banking
 - Mortgage
- Wealth Management**
 - Planning and Investment
 - Private Banking
 - Trusts
 - Institutional
- Innovation Economy**
 - Banking and lending for technology and life science/healthcare companies
 - Global private equity and venture fund banking
 - Global payments and foreign exchange
 - Liquidity solutions
- Commercial Banking**
 - Commercial Financing
 - Equipment Financing
 - Railcar Leasing
 - Capital Markets & Asset Management
 - Commercial Real Estate Financing
- Business Services**
 - Treasury & Payments
 - Community Association Banking

CAPITAL RATIOS?

First Citizens' long-term relationship approach is anchored by our stability and solid capitalization, which exceeds regulatory benchmarks for what constitutes a "well-capitalized" bank.

Key Financial ratios (As of March 31, 2023)



OTHER METRICS

- Fortress balance sheet with solid capital and liquidity profile, strong credit performance and an established culture of conservative risk management.
- Total liquidity covers uninsured deposits by 198%¹
- Investment-grade credit ratings from S&P (BBB+) and Moody's (Baa2)²

Learn more at firstcitizens.com

Data is as of March 31, 2023. ¹Combined company has total liquidity and contingent funding that covers uninsured deposits by 100%. Source: First Citizens BancShares, 5/10/23. ²The Tier 1 Leverage ratio only includes the impact of SVB for five days and when normalized would be approximately 9%. ³First-Citizens Bank & Trust Company. ©2023 First-Citizens Bank & Trust Company. All rights reserved. Member FDIC. Equal Housing Lender. MMF13306 WSH-085-06.23



We offer card processing tools to help you meet your customers wherever they are – online, in-store or on the road.

ANYTIME, ANYWHERE, PAYMENT PROCESSING FOR HOW YOU DO BUSINESS

IN OFFICE	MOBILE	ONLINE
<p>Traditional Desktop Terminals, Smart Terminals and Point of Sale Devices</p> <p>Flexible solutions designed for merchants accepting cards within their business locations.</p>	<p>iPhone®, Android® or Tablet or Wireless Terminal</p> <p>Accept payments anywhere you have cellular coverage. With the highest level of card data encryption, sensitive data is always secure.</p>	<p>Virtual Terminal</p> <p>Seamless and secure card processing when you need to take a customer's payment online, in person, by phone or by mail. Plus invoice creation, recurring billing, and card on file capabilities.</p>

What matters most to us is helping our customers – not only in our words, but in our actions. Some say they speak louder than words. That's why we're here for you. And there for you. Wherever you need card processing.

Normal bank approval applies. Member FDIC. iPhone® is a registered trademark of Apple, Inc. Android™ is a trademark of Google, Inc. Apple is a trademark of Apple, Inc., registered in the U.S. and other countries.

Ready to get started?
Tony Tofani
Vice President Financial Sales Manager II
8891 Timbenwilde Drive
Bonita Springs, FL 34135
239.390.0905
tony.tofani@firstcitizens.com

Member Listings



Brokerage Listings Available Now!



2021 OCEAN ALEXANDER 36 LEGEND



2005 64 HATTERAS



2003 SEA RAY 480



2022 INVINCIBLE CAT 46



2008 CABO 45 EXPRESS



1993 RYBOVICH 54



2022 CONTENDER 44



2014 YELLOWFIN 36



1988 CUSTOM MICHAEL FITZ 34



2017 BW 320 VANTAGE



2017 BENNINGTON 30QSR



2021 REGULATOR 41



2019 BW 420 OUTRAGE



SYC YACHTS
YOUR BOAT HERE!



2017 EVERGLADES 325



2012 BW 280 OUTRAGE



2021 BW 380 OUTRAGE



2018 BW 345 CONQUEST



2022 BW 320 VANTAGE



2021 GRADY WHITE MARLIN 300



2000 PREMIUM PARASAIL BOAT 28

SYCYACHTS.COM
800.266.4432



SYCYACHTS.COM
800.266.4432



Naples BOAT SHOW

January 18-21, 2024

10am-5pm Daily

NaplesBoatShow.com
On Land and In Water



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Robin Rosario
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Darsey Gabbard
Vice President

Blake Borgeson
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Emeritus: Frank Donohue, Jim Kalvin, Jim Logie, Lee Lyons, Henry Lowe, Frank Perrucci, Kit Sawyer

Tiffany Sawyer-Schank
Executive Director

Christmas Boat Parade Theme



MIPAC 3rd Quarter Contributions

Marine Industries Promoting Access for Citizens

In 2002 the Marine Industries Association of Collier County formed a Political Action Committee named Marine Industries Promoting Access for Citizens (MIPAC). This action was taken so that we can support issues and legislative candidates who assist the goals and purposes of the marine industries community.

On a quarterly basis, the MIPAC seeks donations of \$50.00 from each member. The MIPAC's mis-

sions and goals are to act upon problematic issues that must be addressed at the legislative level for the growth and protection of the marine industry. Monies collected from the MIPAC donations are used in supporting political decision makers that will tackle the very issues that affect all members of our industry. As a good steward of our member's donations, MIPAC adheres to uniform contribution criteria when determining how much and

Our Mission: Marine Industries Association of Collier County (MIACC) is a not-for-profit membership-based organization focused on the responsible growth of the marine industry for the benefit of its members, recreational boaters, the community, and the environment.

Our Goal: MIACC represents recreational boating and member interests at the Local, State, and Federal levels; Issues of interest include Water Access, Recreational Boating, Commercial Boating, Free Trade, Advocating for Property Rights, and Legislative or Regulatory initiatives that impact these interests.

Our Members: Members include Dealers & Manufacturers, Boating & Professional Services, Charters, Marine Contractors, Boat Lifts, Shipyards & Storage, and Equipment & Accessories.

to which candidate assistance is allocated.

MIPAC will educate you about the political landscape and issues facing our organization and will strategize political impact. In addition, the committee is always open to suggestions, questions and comments.

Please send your quarterly donations to MIPAC, PO Box 9887, Naples, Florida 34101



3rd Quarter Contributions will be sent soon

Upcoming Events

- MIACC Member Meeting: Naples Princess
- Docktail Party
- Christmas Boat Parade
- Naples Boat Show

- July 11th
- October 13-15
- December 9
- Jan 18-21, 2024

