MIACC

At the Helm

RSVP: MIACC Candidate Forum



MAY 23 5:30-7:30PM **NORRIS CENTER AT CAMBIER PARK** 755 8TH AVF SOUTH

MIACC \bigstar **MEET & GREET CANDIDATE FORUM**





RSVP TO DIRECTOR@MIACC.ORG

Open to the public

 \checkmark

County Commission District 3

BEFORE MAY 17



County Commission







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Members:

Share the benefits of membership With your colleagues!

Sign Up a New Member And earn a free meeting ON US!

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MIACC At the Helm

Member News



 GOLDEN MARINE SYSTEMS RESTORES GULF HARBOUR YACHT CLUB IN RECORD TIME

Golden Marine Systems played an instrumental role in the recent reopening of Gulf Harbour Yacht and Country Club after the devastation of Hurricane Ian. Phase one of this ambitious project has been completed, showcasing an impressive selection of 101 slips capable of accommodating boats up to 80 feet in length, just 18 months after the treacherous storm.

"We consider ourselves incredibly fortunate to have been entrusted with the task of replacing the floating docks at such a prestigious community," said Mike Shanley, president of Golden Marine Systems. "Following the aftermath of Hurricane Ian, the Gulf Harbour Yacht Club members were eager to restore order to their marina, and we wasted no time in getting to work."

Golden Marine Systems and contractor, MidCoast Marine, went straight to work employing the top-of-the-line 950 Series double track for the main sections and 850 Series for the finger piers, ensuring both durability and functionality.

Sixteen-inch GMS adjustable cleats, featuring the Gulf Harbour logo, adjustable pile guides and finger piers were meticulously integrated to provide the finishing touches. To ensure convenience, custom utility troughs with removable panels were installed for easy access to utilities. Also included were Endeck Ashwood decking and facia, complemented by heavy-duty D-Fenders for added protection.

"This project serves as a testament to the excellence of our Golden floating dock systems." Shanley added.

During the ribbon cutting ceremony, Dana Snyder, Gulf Harbour Marina Association, said, "Everyone said look how fast their going together, look how fast the utility systems are going up, that's the engineering capabilities of Golden Marine Systems, and we thank you very much."

GOLDEN MARINE SYSTEMS DELIVERS IMPRESSIVE DOCK PRO-JECT FOR MARINE MAX PENSACOLA

Golden Marine Systems, a leading provider of innovative marine solutions based in Fort Myers, Florida, proudly announces the completion of the 'B' dock construction project for Marine Max Pensacola. Renowned for its exceptional specifications and seamless execution, the project underscores Golden Marine Systems' commitment to excellence in marine infrastructure.

The newly constructed dock, extending an impressive 358 feet, boasts side-to-tie functionality and comprises 19 slips designed to

accommodate vessels of up to 70 feet in length. Notably, the addition of a 100-foot fuel dock, featuring custom flotation tailored for a ship store, enhances the dock's versatility and utility for boaters.

Key components of the project include Golden Marine Systems' state-of-the-art 850 Series single track system, renowned for its reliability and performance. Further enhancing durability and aesthetics, the dock features Endeck PVC decking, ensuring enduring resilience against the elements. Additionally, the incorporation of 12" GMS adjustable cleats ensures secure mooring, while pile guides and finger piers enhance functionality and safety for boaters.

GCG Construction, a reputable general contractor based in Fort Myers, Florida, played a pivotal role in overseeing execution, ensuring adherence to the highest standards of quality and craftsmanship. Furthermore, installation management was expertly handled by Mid-Coast Marine, guaranteeing meticulous attention to detail throughout the project lifecycle.

Mike Shanley, President of Golden Marine Systems, expressed his gratitude for the seamless collaboration between Mid-Coast Marine and GCG Construction, citing their collective efforts as instrumental in the project's resounding success. "The completion of the 'B' dock project for Marine Max Pensacola exemplifies our unwavering commitment to delivering superior marine solutions," stated Shanley. "We are immensely proud of the craftsmanship and innovation showcased in this project, and we look forward to continuing to exceed the expectations of our clients."





In today's digital world, marine businesses must focus on developing a strong online presence through well-designed websites. A successful boating website should be easy to navigate and visually appealing, featuring clear maps and attractive photos and videos of boats and equipment. The development of such a website involves planning to understand the target audience, creating a layout that works on various devices, and producing compelling content that showcases what the business offers. Adding modern features like virtual tours, augmented reality, and AI chat support can significantly enhance the customer experience. Looking ahead, the use of artificial intelligence to personalize user interactions and virtual reality to provide detailed previews of boats are emerging as key trends. For marine businesses aiming to thrive in a competitive market, it's crucial to keep the website simple, mobile-friendly, and updated with high-quality content and innovative features.

MIACC At the Helm

Member News & Events



The HCB 48 Campeón, the newest and fastest model in the HCB fleet, had recently won the coveted 2024 Miami International Boat Show Innovation Award. The Innovation Award, managed by the National Marine Manufacturers Association and judged by Boating Writers International, is one of the industry's most prestigious honors recognizing manufacturers who bring new, innovative products for the boating industry to market.

"The HCB 48 Campeón takes the idea of the custom boat to a new level with an ultra-widescreen display that can be customized to the owner's desires and a one-touch digital switching system that powers up only the systems specified by the skipper," Gary Reich noted. "The build quality and attention to detail overshadowed entrants in the category."

Innovation is at the core of our newest center console yacht. Equipped with the latest technological advancements, it offers you a seamless and unparalleled boating experience. The state-of-the-art digital systems screen and integrated entertainment features ensure that your journey is as enjoyable as the destination. It's a center console yacht that not only keeps up with your lifestyle but also enhances it.

From the sophisticated hull design to luxurious capabilities, this yacht is engineered for unmatched performance. The Campeon is built to cut through waves with grace and speed, offering you the exhilarating experience you crave. Every inch of this center console yacht is a testament to the art of custom craftsmanship.



Opening: Luxury Yacht Broker – Naples, FL

Over the last seventy years of business, Allied Marine has learned what it takes to be a global leader in new and used yacht sales, chartering services, and new project construction. Our success is directly attributable to the hard work of our luxury yacht brokers and our executive team's leadership in positioning the Allied Marine brand. Combined, our team has hundreds of years of experience in the yacht brokerage industry. We are currently looking for a Broker for our Naples, Florida location.

We are the Exclusive Dealer of Riva, Pershing, and Ferretti yachts as well as the Authorized Agent for Custom Line, Itama, and CRN yachts in the United States. It is also one of the largest yacht brokerage companies in the World. The Naples office is an Allied Marine store selling both New Yachts and Brokerage!

This is a rare opportunity, and we are looking for a Broker with a drive for excellence and familiarity with catering to the luxury mar-

ket. A passion for yachting, an ability to network, and superb customer service are important features of this role.

Job Summary:

You will be expected to build and maintain relationships with clients, brokers, industry vendors, and promoting our lines of luxury yachts.

Develop a thorough understanding of our exclusive brands.

Identify and engage prospective clients, including yacht owners, brokers, and industry professionals, to generate sales leads and build a robust pipeline.

Attend industry events, boat shows, and networking functions to build brand awareness, expand the customer base, and stay updated on market trends.

Strong interpersonal and communication skills with the ability to establish rapport, actively listen, and effectively present information to clients.

Self-motivated and driven to succeed in a competitive sales environment.

Regular and predictable attendance in the office when not actively engaged in the field.

Knowledge of luxury yacht products, and an understanding of the needs and preferences of high-end clientele.

English is required. Second languages are a plus.

If this position interests you, please reach out to jon.burkard@alliedmarine.com or (772) 692-1122



- Bark on the Ark Dog Cruise Second Saturday of each month, Cruise with your favorite pup to Keewaydin Island. Each pup receives their own shelling pup bag filled with healthy treats, waste bags, tennis ball and water. Departure is at 8 am and returning at 11 am. Tickets are \$59 per pup plus one human.
- Mother's Cruise FREE on Mother's Day Celebrate Mom on the water with a Pure Florida Sightseeing Cruise. Departures at 11 a.m., 1 p.m. and 3 p.m. on Sunday, May 12. Mom's get a FREE ticket with a full-fare paid adult or child ticket. Accompanying ticket cost is Adult \$46 and Child (3-12yo) \$26. Call 239.263.4949 to make your reservation.
- Veterans Cruise FREE Memorial Day Weekend Veterans get a FREE Sightseeing Cruise ticket with a full-fare paid adult or child ticket. Sightseeing Cruises depart Sat. May 25 through Mon., May 27 at 11 a.m., 1 p.m. and 3 p.m. Accompanying ticket cost is Adult \$46 and Child (3-12yo) \$26. Call 239.263.4949 to make your reservation.

MIACC At the Helm

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Member News & Events



Pelican Isle Yacht Club's Annual Fleet Review hosted by the

International Order of the Blue Gavel

Over one hundred Pelican Isle Yacht Club's members, family, and friends gathered for PIYC's Annual Fleet Review and Blessing of the Fleet Ceremony recently. This is a special Yacht Club tradition, during which the Club's fleet is reviewed by the Commodore, Flag Officers and visiting dignitaries from local Yacht Clubs. Commodore Bob Flaherty and his wife, Annette, and Rear Commodore Kevin McCabe reviewed the fleet from the Club's Portside Patio overlooking Wiggins Pass, accompanied by Commodore Carol Joseph and her husband, Tom, from Naples Sailing and Yacht Club, Commodore Paul Soden and his wife, Irene, from Marco Island Yacht Club, Commodore Gary Ralph from St. Charles Yacht Club, and Vice Commodore Brian Barcic and his wife, Paula, from Isles Yacht Club. This year's Review comprised of 11 PIYC Member vessels as well as the North Naples Fire Department's boat. Once the Fleet Review was concluded, PIYC Members and guests gathered by the Club Mast for the Blessing of the Fleet and enjoyed a poolside luncheon.



Shine Bright, Do Good *

JOIN US FOR A KENDRA GIVES BACK EVENT

FRIDAY MAY 3RD, 10-2PM

KENDRA SCOTT, WATERSIDE SHOPS ENJOY SIPS, SWEETS AND 20% OF THE PROCEEDS TO BENEFIT

FREEDOM WATERS FOUNDATION

Don't have time to shop in-store? Use Online Code: GOLFH

🛞 KENDRA SCOTT



ENGEL&VÖLKERS

MOTIVATED SELLERS

Great Buys! Great Boats For Sale!



24ft 2015 Boston Whaler PRICE: NOW \$75,000



28ft 2023 Power Catamaran PRICE: NOW \$299,000



33ft 2003 Pursuit PRICE: NOW \$89,900

39ft 2023 Fishing Raptor PRICE: NOW \$575,000

Stop By Our Office at 837 5th Ave South
CONTACT WALTER JOHNSON • +1239 404-9329 • EVYACHTSALES.COM



Veterans Meet and Greet

Please join us in enjoying a nice relaxing time on the water while sharing in the camaraderie of fellow veterans.

Monday, May 20, 2024 12:30 pm -2:00 pm Boarding at 12:00 pm FreedomWaters

The Naples Princess 550 Port O Call Way Naples, FL 34102

Reserve Your Spot Call: 239-263-2377 or Email: Samvros@freedomwatersfoundation.org freedomwatersfoundation.org

Thank you to the Naples Princess for your continued support of Freedom Waters Foundation.

Sharing Freedom and Joy On and Off the Water!





BOAT SLIPS AVAILABLE NOW:

107 ft x 23 ft Slip on A-Dock - \$1,400,000 (entire T-head) 47 ft x 19 ft Slip - A-Dock - \$180,000 47 ft x 19 ft Slip - D-Dock - \$250,000, \$239,000 & \$235,000 44 ft x 18 ft Slip - B-Dock - \$169,000





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MIACC At the Helm

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> > Robin Rosario President

Ray Jahn Vice President

Blake Borgeson Secretary

Nick Pearson Treasurer

Directors: Carolyn Castaneda, Josh Chaney, Dan Maruszczak, Bill Moore, Charles Tozzi

Emeritus: Frank Donohue, Jim Kalvin, Jim Logie, Lee Lyons, Henry Lowe, Frank Perrucci, Kit Sawyer

> Tiffany Sawyer-Schank Executive Director



MIPAC 2nd Quarter Contributions

Marine Industries Promoting Access for Citizens

In 2002 the Marine Industries Association of Collier County formed a Political Action Committee named Marine Industries Promoting Access for Citizens (MIPAC). This action was taken so that we can support issues and legislative candidates who assist the goals and purposes of the marine industries community.

On a quarterly basis, the MIPAC seeks donations of \$50.00 from each member. The MIPAC's mis-

sions and goals are to act upon problematic issues that must be addressed at the legislative level for the growth and protection of the marine industry. Monies collected from the MIPAC donations are used in supporting political decision makers that will tackle the very issues that affect all members of our industry. As a good steward of our member's donations, MIPAC adheres to uniform contribution criteria when determining how much and

Naples Boat Show Dates



Our Mission: Marine Industries Association of Collier County (MIACC) is a not-for-profit membershipbased organization focused on the responsible growth of the marine industry for the benefit of its members, recreational boaters, the community, and the environment.

Our Goal: MIACC represents recreational boating and member interests at the Local, State, and Federal levels; Issues of interest include Water Access, Recreational Boating, Commercial Boating, Free Trade, Advocating for Property Rights, and Legislative or Regulatory initiatives that impact these interests.

Our Members: Members include Dealers & Manufacturers, Boating & Professional Services, Charters, Marine Contractors, Boat Lifts, Shipyards & Storage, and Equipment & Accessories.

to which candidate assistance is allocated.

MIPAC will educate you about the political landscape and issues facing our organization and will strategize political impact. In addition, the committee is always open to suggestions, questions and comments.

Please send your quarterly donations to MIPAC, PO Box 9887, Naples, Florida 34101



Please make checks payable to MIPAC

Upcoming Events

Meet the Candidates Membership Meeting July Member Meeting: Naples Princess Docktail Party

Christmas Boat Parade

Naples Boat Show

May 23rd 5:30-7:30 July TBD Oct TBD December 14 January 23-26

